

# Hongfei Li

Address: No.12 Chak Cheung Street, Shatin, NT, Hong Kong  
Email: hongfei.li@cuhk.edu.hk  
Phone: +852 3943 9679  
Website: <https://www.hongfei-business.com/>

## EDUCATION

---

### Ph.D. Business Administration (August 2020)

*School of Business, University of Connecticut* GPA 4.0/4.0  
➤ Dissertation: "Essays on Emerging Risk-Reduction Strategies in Online Marketplaces for Professional Services"

### M.S. Information Science (August 2015)

*School of Information Resource Management, Renmin University of China, Beijing* GPA 3.88/4.0  
➤ Thesis: "An Empirical Study on the Factors of Mobile Online Game Players' Continuance Participating Based on Extended ECM-ISC"

### B.S. Information Systems (August 2013)

*School of Information Resource Management, Renmin University of China, Beijing* GPA 3.69/4.0  
➤ Thesis: "An Empirical Study on the Affecting Factors of College Students' Self-disclosure on Social Network Sites" (Outstanding Bachelor Thesis Award)

## RESEARCH

---

### Research Interests

- Business analytics in emerging online platforms
- Applications of machine learning
- Statistical methodology

### Publications

1. Hongfei Li, Ramesh Shankar, Jan Stallaert. (2020). [Invested or Indebted: Ex ante and Ex post Reciprocity in Online Knowledge Sharing Communities](#). *ACM Transactions on Management Information Systems*. 11(1), 1-26.

Conference presentations: SCECR 2018, CSWIM 2019.

### Papers Under Review

1. Hongfei Li, Jing Peng, Gang Wang, Xue Bai. Online Diaries and Professional Service. Under Revision for 2<sup>nd</sup> Round Review at *Information Systems Research*.

Conference presentations: CIST 2018, SCECR 2019, INFORMS 2019

2. Hongfei Li, Jing Peng, Xinxin Li, Jan Stallaert. When More is Less: The Effect of Add-on Insurance on the Consumption of Professional Services. Under Revision for 2<sup>nd</sup> Round Review at *Information Systems Research*.

Conference presentations: SCECR 2019, WITS 2019

3. Xian Cao, Timothy Folta, Hongfei Li, Ruoqing Zhu (equal contribution). Analyzing the Online Word of Mouth Dynamics: A Novel Approach. Under Revision for 2<sup>nd</sup> Round Review at *Marketing Science*.

Conference presentations: SCECR 2019

## Working Papers

1. Qing Cao, Xian Cao, Hongfei Li, Zeki Simsek (equal contribution). Can Ownership be Seductively Destructive? Unpacking the Relationship between CEO Stock Ownership and at-IPO Discretionary Earnings Management. Reject and Resubmit at *Organization Science*.
2. Ramesh Shankar, Hongfei Li, Shu He. Reputational Loss Aversion: Empirical evidence from StackOverflow.com. Reject and Resubmit at *Management Science*.
3. Fangda Han, Shun-Yang Lee, Hongfei Li, Jing Peng (equal contribution). Face Prediction for Cosmetic Surgeries. Status: Ready to submit.

Conference presentations: INFORMS 2019

4. Huiyan Chen, Hongfei Li, Jing Peng, Ramesh Shankar. The Value of Information: A Comparison Study between *Ex ante* and *Ex post* Consumption of Knowledge. Status: Ready to submit.

## Work in Progress

1. Xiao Cao, Frédéric Delmar, Hongfei Li, Matt Marvel (equal contribution). Quantifying the Concealed and Subtle Discrimination Female Entrepreneurs Face During the Venturing Process. Status: data collection finished.
2. Yixuan Ma, Hongfei Li, Xinxin Li. Does Boasting Benefit? Evidence from Online Labor Market. Status: data analysis.
3. Xian Cao, Hongfei Li, Qi Qi, Ruoqing Zhu (equal contribution). Filling NA in Longitudinal Data with Machine Learning. Status: real data collected finished and algorithm design.

## Conference Presentations

1. Hongfei Li, Jing Peng, Gang Wang, Xue Bai. Impacts of Online Diaries on Sales of Credence Goods: Evidence from a Cosmetic Surgery Platform. *INFORMS Annual Meeting* (Session: Social Media Analytics I), Houston, Texas, October 22-25, 2017.
2. Hongfei Li, Ramesh Shankar, Jan Stallaert. Invested or Indebted: *Ex ante* and *Ex post* Reciprocity in Online Knowledge Sharing Communities. *SCECR 2018* (Session: Crowds), Rotterdam, Netherlands, June 18-19, 2018.
3. Hongfei Li, Jing Peng, Gang Wang, Xue Bai. Online Diaries and Risky Products. *CIST 2018* (Session: Healthcare), Phoenix, Arizona, November 3-4, 2018.
4. Hongfei Li, Jing Peng, Gang Wang, Xue Bai. Online Diaries and Professional Service. *SCECR 2019*, Hong Kong, China, June 11-12, 2019.
5. Hongfei Li, Jing Peng, Xinxin Li, Jan Stallaert. The Impact of *Ex post* Risk-Reduction Mechanism on Online Sales: Evidence from Complications Insurance for Cosmetic Surgeries. *SCECR 2019*, Hong Kong, China, June 11-12, 2019.
6. Xian Cao, Timothy Folta, Hongfei Li, Ruoqing Zhu. A New Method to Understand the Online Word of Mouth Dynamics: Multi-View Sequential Canonical Covariance Analysis. *SCECR 2019*, Hong Kong, China, June 11-12, 2019.
7. Hongfei Li, Ramesh Shankar, Jan Stallaert. Disentangling the effect of Reciprocity on Online Knowledge Sharing Communities. *CSWIM 2019*, Shenzhen, China, June 29-30, 2019.
8. Fangda Han, Shun-Yang Lee, Hongfei Li, Jing Peng. What Can Images Tell Us: A Prediction Study based on Facial Analysis. *INFORMS Annual Meeting* (Session: Artificial Intelligence and Machine Learning in Service), Seattle, Washington, October 20-23, 2019.
9. Hongfei Li, Jing Peng, Gang Wang, Xue Bai. Disentangling the Effect of Longitudinal Consumer Reviews on Professional Service. *INFORMS Annual Meeting* (Session: Business Transformation in the Age of Analytics), Seattle, Washington, October 20-23, 2019.

10. Hongfei Li, Jing Peng, Xinxin Li, Jan Stallaert. When More is Less: The Effect of Add-on Insurance on the Consumption of Professional Services. *WITS 2019*, Munich, Germany, December 18-20, 2019.

11. Hongfei Li, Jing Peng, Gang Wang, Xue Bai. Disentangling the Effect of Longitudinal Consumer Reviews on Professional Service. *2020 POMS Annual Conference*, Minneapolis, MN, April 23-27, 2020.

## TEACHING

---

### Teaching Interests

Management Information Systems, Machine Learning, Database Management, Business Statistics, Web Scraping, Data Visualization, Operations Management

### Teaching Experience

- Instructor, Operations Management ([OPIM 3104](#))
  - Spring 2018, Teaching Evaluation: 4.3 out of 5, Class Size: 144
  - Summer 2018, Teaching Evaluation: 5.0 out of 5, Class Size: 16
  - Self-built Course Website: <https://hongfeiuconn.github.io/OPIM3104/>
- Instructor, Business Information Systems ([OPIM 3103](#))
  - Fall 2018, Teaching Evaluation: 3.9 out of 5, Class Size: 44
  - Self-built Course Website: <https://hongfeiuconn.github.io/OPIM3103/>
- Workshop for Ph.D. Students
  - Introduction to Neural Network
- Teaching Assistant, Business Information Systems (OPIM 3103)
  - Fall 2015, Spring 2016, Fall 2016, Spring 2017

## HONORS AND AWARDS

---

- 2019-2020 Department Outstanding Scholar Awardees, \$2000 (School of Business) 03/2020
- Doctoral Student Travel Fellowship, \$1000 (The Graduate School) 02/2020
- Doctoral Dissertation Fellowship, \$2000 (The Graduate School) 12/2019
- ICIS 2019 Doctoral Consortium 12/2019
- PhD Program-wide Outstanding PhD Scholar Award, \$5000 (School of Business) 05/2019
- GE Global Research Fellowship, \$1500 (School of Business) 04/2019
- PhD Program-wide Outstanding PhD Scholar Award, \$5000 (School of Business) 09/2018
- GE Capital Global Scholarship, \$1500 (School of Business) 07/2018
- Peter Shanley Scholarship, \$7700 (University of Connecticut) 01/2018
- Departmental Outstanding PhD Student Scholar Awards, \$2000 (School of Business) 09/2017
- Graduate National Scholarship, ¥20000 (Ministry of Education of China) 10/2014
- Outstanding Graduates of Beijing (Beijing Municipal Commission of Education) 06/2013
- Outstanding Bachelor Thesis (Renmin University of China) 05/2013

## INTERNSHIP

---

- |  |                            |                 |
|--|----------------------------|-----------------|
| 1. School of Information Resource Management | Renmin University of China | 09/2013-06/2015 |
| 2. University Office                         | Renmin University of China | 02/2013-07/2013 |
| 3. Siemens (China) Co. Ltd.                  | Beijing                    | 07/2012-08/2012 |

## PROJECTS

---

- Developing policies for the managing the industry of information resources (National Natural Science Foundation of China) 06/2015
- Design a Website: “Activities Time” with *Patent Number*: 2012SR084082 (Renmin University of China) 06/2012

## PROFESSIONAL SERVICES

---

Ad-hoc Reviewer:

Workshop on Information Technologies and Systems (WITS) 2018

International Conference on Information Systems (ICIS) 2018, 2019, 2020

Conference on Information Systems and Technology (CIST) 2019, 2020

## SOCIAL ACTIVITIES

---

1. Donated stationery supplies to underprivileged students in the Wuyang School each semester 09/2011-06/2013
2. Champion of 2010 Volleyball League of Renmin University of China 05/2010
3. Chinese Hematopoietic Stem Cell Donors 10/2010-Present

## TECHNICAL SKILLS

---

Computer Skills	Python, MATLAB
Statistical Skills	R, Stata, VBA, Spss, Spss Amos, SAS, Mathematica, Tableau, G*Power
Database Skills	SQL, MS Access, Navicat

## LANGUAGES

---

Chinese, English, Japanese (passed JLPT N2, N1)

## HOBBIES

---

Reading Books, Playing Piano, Guitar, Cucurbit Flute, Working Out, Watching NBA Games, Japanese Animation